

錦州銀行股份有限公司

Bank of Jinzhou Co., Ltd.*

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 0416)

(Stock Code of Preference Shares: 4615)

REPLY SLIP THE ANNUAL GENERAL MEETING FOR THE YEAR 2018

To: Bank of Jinzhou Co., Ltd. (the "Bank")

Name(s) and registered address(es) of shareholder(s) ^(Note 1) :		
Number of shares held ^(Note 2) :	domestic shares/	H shares;
Pledged domestic shares/H shares ofshares/H shares being held.	shares, representing	% of domestic
I/We intend to attend (in person or by proxy(at the meeting room of 34th Floor, No. 68 Republic of China (the "PRC") at 9:30 a.m.	Keji Road, Jinzhou City, Liaoning	_
Date: 2019	Signature of shareholder(s):
	Name of shareholder(s)):

Notes:

- 1. Please insert full name(s) (in Chinese or English) and registered address(es) as shown on the register of members of the Bank in **BLOCK** letters.
- 2. Please insert the number of shares registered in your name(s) and delete as inappropriate. If no number is inserted, this reply slip will be deemed to relate to all shares in the capital of the Bank registered in your name(s).
- 3. Reference is made to the notice of the annual general meeting of the Bank dated 3 September 2019.
- 4. This completed and signed reply slip should be returned to the Bank on or before Saturday, 28 September 2019. For holders of domestic shares of the Bank, the reply slip should be lodged with the registered address of the Bank in the PRC at No. 68 Keji Road, Jinzhou City, Liaoning Province, the PRC, by hand or by post. For holders of H shares of the Bank, the reply slip should be lodged with the H share registrar of the Bank, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong, by hand or by post.
- * Bank of Jinzhou Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking and/or deposit-taking business in Hong Kong.